



Consolidated Financial Statements

For the Years Ended September 30, 2024 and 2023

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## Independent Auditor's Report

**To the Board of Trustees  
The Asia Foundation  
San Francisco, California**

### Opinion

We have audited the accompanying consolidated financial statements of The Asia Foundation and subsidiary (collectively, the Organization), which comprise the consolidated statements of financial position as of September 30, 2024 and 2023, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of September 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.



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## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

## Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information shown on pages 5 and 6 and pages 27 to 31 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

*Clark Nuber P.C.*

Certified Public Accountants  
January 23, 2025

# THE ASIA FOUNDATION AND SUBSIDIARY

## Consolidated Statements of Financial Position September 30, 2024 and 2023 (In Thousands)

	2024	2023
<b>Assets</b>		
Cash and cash equivalents	\$ 20,435	\$ 35,062
Accounts receivable, net	14,438	14,565
Pledges receivable, net	1,224	1,357
Books for Asia inventory		2,097
Prepaid expenses and other assets	1,794	1,988
Investments	47,104	27,097
Property and equipment, net	970	1,055
Operating lease right-of-use asset	4,209	5,109
<b>Total Assets</b>	<b>\$ 90,174</b>	<b>\$ 88,330</b>
<b>Liabilities and Net Assets</b>		
Accounts payable and accrued expenses	\$ 9,917	\$ 11,368
Deferred support	38,207	36,668
Accrued post-retirement benefit obligation	132	125
Operating lease liabilities	3,955	4,558
<b>Total Liabilities</b>	<b>52,211</b>	<b>52,719</b>
<b>Net Assets:</b>		
Without donor restrictions	24,367	21,964
With donor restrictions	13,596	13,647
<b>Total Net Assets</b>	<b>37,963</b>	<b>35,611</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 90,174</b>	<b>\$ 88,330</b>

See accompanying notes.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Consolidated Statement of Activities and Changes in Net Assets For the Year Ended September 30, 2024 (In Thousands)

	Without Donor Restrictions				With Donor Restrictions					Total
	Operations	Books for Asia	Investments	Total	Operations	Books for Asia	Investments	Restricted in Perpetuity	Total	
<b>Support and Revenue:</b>										
Support-										
Government, bilateral and multilateral institutions	\$ 103,147	\$ -	\$ -	\$ 103,147	\$ 623	\$ -	\$ -	\$ -	\$ 623	\$ 103,770
Foundations, corporations and individuals	9,224			9,224	1,153			226	1,379	10,603
Books for Asia program						14			14	14
Net asset reclassifications	1,878		(1,878)							
Net assets released from donor restriction and board designation	1,581	2,111	(606)	3,086	(717)	(2,111)	(258)		(3,086)	
<b>Total support</b>	<b>115,830</b>	<b>2,111</b>	<b>(2,484)</b>	<b>115,457</b>	<b>1,059</b>	<b>(2,097)</b>	<b>(258)</b>	<b>226</b>	<b>(1,070)</b>	<b>114,387</b>
Revenue-										
Investment return, net and other	2,121		1,995	4,116	34		985		1,019	5,135
<b>Total Support and Revenue</b>	<b>117,951</b>	<b>2,111</b>	<b>(489)</b>	<b>119,573</b>	<b>1,093</b>	<b>(2,097)</b>	<b>727</b>	<b>226</b>	<b>(51)</b>	<b>119,522</b>
<b>Expenses:</b>										
Program, grants and related services	97,957			97,957						97,957
Books for Asia distribution		2,111		2,111						2,111
Supporting services-										
Administration and general	16,280			16,280						16,280
Fundraising	822			822						822
<b>Total Expenses</b>	<b>115,059</b>	<b>2,111</b>		<b>117,170</b>						<b>117,170</b>
<b>Change in Net Assets</b>	<b>2,892</b>		<b>(489)</b>	<b>2,403</b>	<b>1,093</b>	<b>(2,097)</b>	<b>727</b>	<b>226</b>	<b>(51)</b>	<b>2,352</b>
Net assets, beginning of year	15,316		6,648	21,964	3,850	2,097	1,546	6,140	13,647	35,611
<b>Net Assets, End of Year</b>	<b>\$ 18,208</b>	<b>\$ -</b>	<b>\$ 6,159</b>	<b>\$ 24,367</b>	<b>\$ 4,943</b>	<b>\$ -</b>	<b>\$ 2,273</b>	<b>\$ 6,366</b>	<b>\$ 13,596</b>	<b>\$ 37,963</b>

See accompanying notes.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Consolidated Statement of Activities and Changes in Net Assets For the Year Ended September 30, 2023 (In Thousands)

	Without Donor Restrictions				With Donor Restrictions					Total
	Operations	Books for Asia	Investments	Total	Operations	Books for Asia	Investments	Restricted in Perpetuity	Total	
<b>Support and Revenue:</b>										
Support-										
Government, bilateral and multilateral institutions	\$ 100,451	\$ -	\$ -	\$ 100,451	\$ 55	\$ -	\$ -	\$ -	\$ 55	\$ 100,506
Foundations, corporations and individuals	1,768			1,768	8,921			1,805	10,726	12,494
Books for Asia program						36			36	36
Net Asset reclassifications	1,670		(1,670)		162		(176)			
Net assets released from restriction	12,269	7,271		19,540	(12,269)	(7,271)			(19,540)	
<b>Total support</b>	<b>116,158</b>	<b>7,271</b>	<b>(1,670)</b>	<b>121,759</b>	<b>(3,131)</b>	<b>(7,235)</b>	<b>(176)</b>	<b>1,805</b>	<b>(8,723)</b>	<b>113,036</b>
Revenue-										
Investment return, net and other	1,644		813	2,457			905		905	3,362
<b>Total Support and Revenue</b>	<b>117,802</b>	<b>7,271</b>	<b>(857)</b>	<b>124,216</b>	<b>(3,131)</b>	<b>(7,235)</b>	<b>729</b>	<b>1,805</b>	<b>(7,818)</b>	<b>116,398</b>
<b>Expenses:</b>										
Program, grants and related services	93,773			93,773						93,773
Books for Asia distribution		7,271		7,271						7,271
Supporting services-										
Administration and general	16,069			16,069						16,069
Fundraising	1,076			1,076						1,076
<b>Total Expenses</b>	<b>110,918</b>	<b>7,271</b>		<b>118,189</b>						<b>118,189</b>
<b>Change in Net Assets</b>	<b>6,884</b>		<b>(857)</b>	<b>6,027</b>	<b>(3,131)</b>	<b>(7,235)</b>	<b>729</b>	<b>1,805</b>	<b>(7,818)</b>	<b>(1,791)</b>
Net assets, beginning of year	8,432		7,505	15,937	6,981	9,332	817	4,335	21,465	37,402
<b>Net Assets, End of Year</b>	<b>\$ 15,316</b>	<b>\$ -</b>	<b>\$ 6,648</b>	<b>\$ 21,964</b>	<b>\$ 3,850</b>	<b>\$ 2,097</b>	<b>\$ 1,546</b>	<b>\$ 6,140</b>	<b>\$ 13,647</b>	<b>\$ 35,611</b>

See accompanying notes.



# THE ASIA FOUNDATION AND SUBSIDIARY

## Consolidated Statement of Functional Expenses For the Year Ended September 30, 2024 (In Thousands)

	Program Grants and Related Services	Supporting Services		Total
		Administration and General	Fundraising	
Program grants and subcontracts	\$ 31,217	\$ -	\$ -	\$ 31,217
Staff salaries	20,682	7,460	295	28,437
Non-staff salaries	11,857			11,857
Payroll taxes and employee benefits	14,711	3,878	147	18,736
Office rent and utilities	2,641	647	27	3,315
Travel	7,377	532	35	7,944
Professional fees	301	1,594	71	1,966
Employee housing	1,414			1,414
Personnel - moving expenses	316			316
Communications and supplies	1,106	933	12	2,051
Equipment expenses	1,181	302	5	1,488
General insurance	211	115	2	328
Conferences, training and other	4,911	789	198	5,898
Foreign currency exchange	(32)			(32)
Public relations		30		30
	97,893	16,280	792	114,965
Books for Asia book distribution	2,111			2,111
Other in-kind expenses	64		30	94
<b>Total Expenses</b>	<b>\$ 100,068</b>	<b>\$ 16,280</b>	<b>\$ 822</b>	<b>\$ 117,170</b>

See accompanying notes.

**THE ASIA FOUNDATION AND SUBSIDIARY**

**Consolidated Statement of Functional Expenses  
For the Year Ended September 30, 2023  
(In Thousands)**

	Program Grants and Related Services	Supporting Services		Total
		Administration and General	Fundraising	
Program grants and subcontracts	\$ 27,555	\$ -	\$ -	\$ 27,555
Staff salaries	19,391	7,582	350	27,323
Non-staff salaries	11,767			11,767
Payroll taxes and employee benefits	14,081	3,726	150	17,957
Office rent and utilities	2,855	601	29	3,485
Travel	7,432	718	31	8,181
Professional fees	370	1,494	147	2,011
Employee housing	1,537			1,537
Personnel - moving expenses	281			281
Communications and supplies	1,141	648	18	1,807
Equipment expenses	1,311	337	62	1,710
General insurance	43	108	3	154
Conferences, training and other	5,859	814	140	6,813
Foreign currency exchange	81			81
Public relations		41		41
	93,704	16,069	930	110,703
Books for Asia book distribution	7,271			7,271
Other in-kind expenses	69		146	215
<b>Total Expenses</b>	<b>\$ 101,044</b>	<b>\$ 16,069</b>	<b>\$ 1,076</b>	<b>\$ 118,189</b>

See accompanying notes.

# THE ASIA FOUNDATION AND SUBSIDIARY

## Consolidated Statements of Cash Flows For the Years Ended September 30, 2024 and 2023 (In Thousands)

	2024	2023
<b>Cash Flows From Operating Activities:</b>		
Change in net assets	\$ 2,352	\$ (1,791)
Adjustments to reconcile change in net assets to net cash provided by operating activities-		
Noncash activity included in change in net assets:		
Depreciation and amortization	405	477
Realized and unrealized (gain) loss on investments	(4,142)	(1,253)
(Gain) Loss on disposal of property and equipment	(12)	10
Accrued post-retirement benefit obligation	7	33
Gifts-in-kind contributions for Books for Asia program	(14)	(36)
Distribution of books for Books for Asia program	2,111	7,271
Contributions to endowment	(226)	(1,805)
Changes in assets and liabilities:		
Accounts receivable	127	5,229
Pledges receivable	133	(688)
Prepaid expenses and other assets	194	638
Accounts payable and accrued expenses	(1,451)	1,367
Deferred support	1,539	6,381
Lease liabilities, net	297	(551)
<b>Net Cash Provided by Operating Activities</b>	<b>1,320</b>	<b>15,282</b>
<b>Cash Flows From Investing Activities:</b>		
Proceeds from the sale of investments	1,102	866
Purchases of investments	(16,967)	(12,891)
Proceeds from the sale of property and equipment	12	26
Purchases of property and equipment	(320)	(473)
<b>Net Cash Used by Investing Activities</b>	<b>(16,173)</b>	<b>(12,472)</b>
<b>Cash Flows From Financing Activities:</b>		
Proceeds from contributions to endowment	226	1,805
<b>Net Cash Provided by Financing Activities</b>	<b>226</b>	<b>1,805</b>
<b>Net Change in Cash and Cash Equivalents</b>	<b>(14,627)</b>	<b>4,615</b>
Cash and cash equivalents, beginning of year	35,062	30,447
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 20,435</b>	<b>\$ 35,062</b>

See accompanying notes.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 1 - Foundation

The Asia Foundation (the Foundation) is a nonprofit international development foundation, chartered as a public benefit corporation organized under the laws of the State of California. The Foundation's focus is on international development and is committed to improving lives across a dynamic and developing Asia and the Pacific Region. Informed by nearly seven decades of experience and deep local expertise, its programs address critical issues affecting Asia in the 21st century - governance and law, economic development, women's empowerment, environment and regional cooperation. In addition, its Let's Read and professional exchange programs are among the ways it encourages Asia's continued development as a peaceful, just and thriving region of the world. The Foundation is headquartered in San Francisco, California. The Foundation works through its network of offices in 18 countries across Asia and the Pacific and in Washington, D.C. Working with public and private partners, the Foundation receives funding from a diverse group of bilateral and multilateral development agencies, foundations, corporations and individuals.

The Foundation is funded by an annually approved appropriation from the U.S. Congress, competitively bid awards from governmental and multilateral development agencies, including the U.S. Agency for International Development, U.S. Department of State, Australian Department of Foreign Affairs and Trade, U.K. Foreign, Commonwealth and Development Office, and by private foundations and corporations.

#### Note 2 - Summary of Significant Accounting Policies

**Basis of Presentation** - The financial statements of the Foundation have been prepared on the accrual basis of accounting under accounting principles generally accepted in the United States of America (U.S. GAAP). The financial statements include the accounts of the Foundation and its wholly controlled Indian subsidiary Asia Pacific Consulting and Advisory Private Limited (collectively, the Foundation) after elimination of intra-entry balances and transactions. All amounts in these consolidated financial statements are stated in United States Dollars.

Net assets, revenue, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Foundation are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed stipulations.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated that funds be maintained in perpetuity. The investment income from these funds is available for current use. Subject to the Foundation's endowment policy.

Support and revenue are reported as increases in net assets without donor restrictions unless the use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Purpose and time restrictions expire when the donor-stipulated purpose has been fulfilled and/or the donor-stipulated time period has elapsed. Expirations of purpose or time restrictions result in the reclassifications between the applicable classes of net assets. It is the Foundation's policy to recognize restricted support and revenue in the net assets without donor restrictions classification if the restrictions have been met in the same year the support and revenue was recognized, except for donations to the Books for Asia program, which are reported as contributions with donor restrictions and are released from restriction upon use.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 2 - Continued

**Cash and Cash Equivalents** - For purposes of the statements of cash flows, the Foundation considers all highly liquid funds with an original maturity of three months or less, including those held in the Foundation's investment portfolio, to be cash equivalents.

**Accounts Receivable** - Accounts receivable consists of program and other receivables that are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to support revenue and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to program or other receivables. An allowance for doubtful accounts was deemed unnecessary at September 30, 2024 and 2023.

**Pledges Receivable** - Pledges receivable, unconditional promises to give, that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows using a risk adjusted rate. Management provides for probable uncollectible amounts through a charge to support revenue and a credit to a valuation allowance based on management's assessment of individual balances. An allowance for doubtful accounts was deemed unnecessary at September 30, 2024 and 2023.

**Books for Asia Inventory** - The Foundation recognizes gifts-in-kind consisting of books, software and related shipping services donated to the Foundation's Books for Asia program (the Program). These gifts-in-kind are recognized at fair value on the date received as Program revenue and inventory and are recorded as expense and a reduction to inventory when the goods are either distributed or used in the Program. Inventory is released using a specific identification method and is reviewed at least annually for impairment. During 2024, the Books for Asia program was transitioned to the Let's Read program where original works in local languages for young people are distributed free of restrictive copyright licensing on the Foundation's Let's Read online platform.

**Investments** - Investments in equity securities with readily determinable market values and all debt securities are recorded at fair value. Investments in securities traded on organized securities exchanges are valued at the closing price on the last business day of the fiscal year. The Foundation's beneficial interest in a charitable remainder trust is recorded at fair value based on the investments held in the trust. Securities are generally held in custodial investment accounts administered by certain financial institutions.

Investment securities, in general, are exposed to various risks, including interest rate, credit and overall market volatility. Due to the level of risk associated with certain long-term investments, it is possible that changes in the values of these investments may occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

Investment return, including dividends, interest and realized and unrealized gains and losses, are reported in the consolidated statements of activities and changes in net assets. Where directed by the donor or grantor, interest earned on award advances is credited to a specific restricted fund for future use as specified in the award agreement. All other interest earned is credited to other fund balances with or without donor restrictions as appropriate.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 2 - Continued

**Leases** - The Foundation determines if an arrangement contains a lease at inception. Operating leases are included in ROU assets and lease liabilities in the statement of financial position. ROU assets represent a right to use an underlying asset for the lease term and operating lease liabilities represent the Foundation's obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. The Foundation's leases do not provide an implicit rate of return; thus, the Foundation uses the risk-free discount rate, determined using a period comparable with that of the lease term from the later of the lease commencement date or implementation date. The ROU asset also includes prepaid lease payments and unamortized initial direct costs and excludes lease incentives. The Foundation has lease agreements with lease and non-lease components which are accounted for as a single lease component. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Foundation will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. A ROU asset and operating lease liability is not recognized for leases with an initial term of 12 months or less or when monthly lease payments are less than \$500.

**Property and Equipment** - The Foundation capitalizes property and equipment with a cost of \$5,000, or greater. Property and equipment are recorded at cost if purchased, or if donated, at fair value at the date of the gift. Depreciation is provided on the straight-line method over the estimated useful lives of the assets, which range from three to ten years, with the exception of leasehold improvements. Leasehold improvements are capitalized if they add to the value of the property or prolong its useful life. Leasehold improvements are amortized over the shorter of the life of the leasehold improvement or the lease term. Internally developed software with external costs exceeding \$5,000 are capitalized and depreciated over the software's estimated useful life, which is up to ten years.

**Deferred Support** - Deferred support consists of the advance payments for conditional grants and awards or for activities performed under contracts.

**Post-Retirement Benefit Obligation** - The post-retirement benefit obligation considers payout patterns as well as investment returns on available assets prior to payment. The discount rate used to value the post-retirement benefit obligation is the risk-adjusted rate commensurate with the duration of anticipated payments (Note 7).

**Revenue Recognition** - Unconditional contributions and grants are recognized as revenue in the period received. Conditional promises to give are recognized as revenue when the conditions on which they depend are satisfied. Most government, bilateral and multilateral awards are considered conditional grants, and revenue is recognized generally on a cost-reimbursement basis when qualifying expenditures are incurred. Outstanding conditional contributions and grants totaled approximately \$200 million and \$184 million as of September 30, 2024 and 2023, respectively, and are expected to be recognized as revenue over the next five years. Approximately 41% and 50% of these amounts as of September 30, 2024 and 2023, respectively, are from the U.S. Government. Contributions also include nonfinancial gifts-in-kind which are valued at estimated fair value on the date received. The Foundation has been named as beneficiary of certain revocable wills and trusts for which the amount and date of expected future contributions cannot be determined. Accordingly, these conditional pledges are not reflected in the accompanying financial statements. Fees for services performed in exchange transactions are recognized as revenue in the period the performance obligation is completed, which is typically aligned with costs incurred.

**Concentration of Credit Risk** - Financial instruments that potentially subject the Foundation to concentrations of credit and market risk consist primarily of cash and cash equivalents, investments and accounts receivable. Cash and cash equivalents and investments held by financial institutions, at times, exceed Federal Deposit Insurance Corporation and Securities Investor Protection Corporation insured limits.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 2 - Continued

The Foundation operates in a number of foreign countries. As of September 30, 2024 and 2023, the Foundation held approximately \$4.93 million and \$4.53 million in foreign countries, of which \$2.4 million and \$1.82 million was held in foreign currencies, respectively. Repatriation of funds restrictions may exist in a small number of foreign currency accounts. The Foundation has not experienced any losses in such accounts and closely monitors its cash and investments. Therefore, management believes the Foundation is not exposed to any significant credit risk on cash and cash equivalents or investments.

Receivables for awards and contracts from the U.S. Government represented 68% and 79% of the Foundation's total accounts receivable at September 30, 2024 and 2023, respectively. Revenue from awards and contracts from the U.S. Government provided 53% and 59% of the Foundation's total support for the years ended September 30, 2024 and 2023, respectively.

Included in the total receivables and revenue from the U.S. Government is an annually approved appropriation from the U.S. Congress. The receivable related to this appropriation represented 21% and 20% of the Foundation's total accounts receivable at September 30, 2024 and 2023, respectively. Revenue from this Congressional appropriation provided 19% and 21% of the Foundation's total support for the years ended September 30, 2024 and 2023, respectively.

Receivables for awards from one multilateral development agency represented 15% of the Foundation's total accounts receivable at September 30, 2023, no such concentrations were present at September 30, 2024. Revenue for awards from one bilateral development agency provided 17% of the Foundation's total support for both the years ended September 30, 2024 and 2023.

Approximately 86% and 77% of pledges receivable were due from one and two individual donors at September 30, 2024 and 2023, respectively.

**Functional Allocation of Expenses** - The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Additionally, the Foundation incurs various fundraising expenses. Each Foundational unit has a facilities cost pool. This cost pool is allocated to projects in proportion to aggregated time charges by staff assigned to that unit. Where there are multiple Foundational units residing in an office location, a central facilities cost pool is utilized to collect costs and distribute to each of the residing unit's facilities cost pool based on each unit's staff count. In addition, program unit administrative expenses are accumulated in a cost pool. This cost pool is allocated in proportion to aggregated time charges by staff in that unit.

**Tax Exempt Status** - The Internal Revenue Service has determined that the Foundation is exempt from federal income taxes under provisions of Section 501(c)(3) of the Internal Revenue Code (IRC) and is classified as an Foundation that is not a private foundation under Section 501(a) of the IRC. The Foundation is also recognized by the California Franchise Tax Board as exempt in California under the California Revenue and Taxation Code Section 23701d and is, therefore, exempt from California income and franchise taxes on operations related to its exempt purpose and investment income. The Foundation files tax returns with the United States and various state, local and foreign governments. The Foundation may be subject to tax examinations by the tax authorities of these governments for the current year and certain prior years based on the applicable laws and regulations of each jurisdiction.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 2 - Continued

**Foreign Currency Translation** - Substantially all assets and liabilities of the Foundation that are held in foreign currencies are translated to U.S. dollars at year end exchange rates. Revenue, gains and other support, and expenses are translated at the average weekly exchange rates during the year. Gains and losses from foreign currency translation for the year are included in the consolidated statements of activities and changes in net assets. Net foreign currency translation gains totaled \$32,000 for the year ended September 30, 2024. Net foreign currency translation losses totaled \$81,000 for the year ended September 30, 2023.

**Special Events** - Special events held during the years ended September 30, 2024 and 2023, resulted in gross receipts of approximately \$629,000 and \$659,000 respectively, which are included in support from foundations, corporations and individuals on the consolidated statements of activities and changes in net assets. Estimated expenses for direct donor benefits from special events totaled \$300,000 and \$349,000 during the years ended September 30, 2024 and 2023, respectively, and are included in fundraising expense on the statements of activities and changes in net assets.

**Use of Estimates** - The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Note 3 - Program Receivables

Program receivables, included in accounts receivable on the statements of financial position, represent amounts due under funding agreements with public and private entities for program activities performed. All program receivables are deemed collectible at September 30, 2024 and 2023.

Program receivables were as follows at September 30:

	In Thousands	
	2024	2023
Billed	\$ 6,051	\$ 4,851
Unbilled	7,270	7,457
<b>Total Program Receivables</b>	<b>\$ 13,321</b>	<b>\$ 12,308</b>



## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 4 - Pledges Receivable

Pledges receivable were due as follows at September 30:

	In Thousands	
	2024	2023
Pledges due in less than one year	\$ 689	\$ 293
Pledges due in two to five years	625	1,327
	1,314	1,620
Less present value discount (7.8%)	(90)	(263)
<b>Total Pledges Receivable</b>	<b>\$ 1,224</b>	<b>\$ 1,357</b>

#### Note 5 - Investments and Fair Value Measurements

U.S. GAAP provides a framework for measuring fair value. To increase consistency and comparability in fair value measurements, the framework requires fair value to be determined based on the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants.

The framework uses a three-level valuation hierarchy based on observable and nonobservable inputs. Observable inputs consist of data obtained from independent sources. Nonobservable inputs reflect market assumptions. These two types of inputs are used to create the fair value hierarchy, giving preference to observable inputs.

Assets and liabilities classified as Level 1 have fair values based on unadjusted quoted market prices for identical instruments in active markets. Assets and liabilities classified as Level 2 have fair values based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in inactive markets, or model-derived valuations whose inputs are observable. Assets and liabilities classified as Level 3 have fair values based on value drivers that are unobservable.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value on a recurring basis. There have been no changes in the methodologies used at September 30, 2024 and 2023.

Mutual Funds - Valued at quoted market prices in active markets, which represent the net asset value (NAV) of shares held by the Foundation at year end.

Equity Securities - Valued at the closing price reported on the active market on which the securities are traded.

Fixed Income Securities - Valued based on bid and ask data on active markets.

Beneficial Interest in Charitable Remainder Trust - Valued at the present value of estimated future cash flows to be received by the Foundation based on the value of trust assets, which approximates fair value.

# THE ASIA FOUNDATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

### Note 5 - Continued

Assets and liabilities recorded at fair value on a recurring basis were as follows at September 30, 2024:

	In Thousands			
	Level 1	Level 2	Level 3	Total
<b>Assets at Fair Value on a Recurring Basis:</b>				
Mutual funds-				
Equity - large cap U.S.	\$ 7,785	\$ -	\$ -	\$ 7,785
Equity - small/mid cap U.S.	817			817
Equity - international	4,257			4,257
Fixed income	4,743			4,743
Fixed income - global	376			376
Total mutual funds	17,978			17,978
Equity securities-				
Technology	209			209
Energy	8			8
Consumer cyclical	82			82
Basic materials	21			21
Industrials	160			160
Communication services	27			27
Healthcare	175			175
Consumer defensive	15			15
Real estate	13			13
Financial services	22			22
Total equity securities	732			732
Fixed income-				
United States Treasuries			28,133	28,133
Total fixed income			28,133	28,133
Beneficial interest in charitable remainder trust			261	261
<b>Total Assets at Fair Value on a Recurring Basis</b>	<b>\$ 18,710</b>	<b>\$ -</b>	<b>\$ 261</b>	<b>\$ 47,104</b>

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

#### Note 5 - Continued

Assets and liabilities at fair value on a recurring basis were as follows at September 30, 2023:

	In Thousands			
	Level 1	Level 2	Level 3	Total
<b>Assets at Fair Value on a Recurring Basis:</b>				
Mutual funds-				
Equity - large cap U.S.	\$ 5,618	\$ -	\$ -	\$ 5,618
Equity - small/mid cap U.S.	524			524
Equity - international	3,940			3,940
Fixed income	3,685			3,685
Fixed income - global	561			561
Total mutual funds	14,328			14,328
Equity securities-				
Technology	138			138
Energy	22			22
Consumer cyclical	90			90
Basic materials	104			104
Industrials	9			9
Communication services	102			102
Healthcare	19			19
Consumer defensive	9			9
Real estate	11			11
Financial services	22			22
Total equity securities	526			526
Fixed income-				
United States Treasuries			12,016	12,016
Total fixed income			12,016	12,016
Beneficial interest in charitable remainder trust			227	227
<b>Total Assets at Fair Value on a Recurring Basis</b>	<b>\$ 14,854</b>	<b>\$ -</b>	<b>\$ 227</b>	<b>\$ 27,097</b>

There were no purchases, sales or transfers of assets reported as Level 3 during the years ended September 30, 2024 and 2023.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

#### Note 5 - Continued

Investment return on cash and investments was comprised of the following for the years ended September 30:

	In Thousands	
	2024	2023
Interest and dividends	\$ 685	\$ 518
Realized and unrealized gains	4,142	1,253
Investment management fees	(71)	(53)
<b>Investment Return, Net</b>	<b>\$ 4,756</b>	<b>\$ 1,718</b>

#### Note 6 - Property and Equipment

Property and equipment consisted of the following at September 30:

	In Thousands	
	2024	2023
Furniture, equipment and computers	\$ 1,409	\$ 1,530
Leasehold improvements	2,149	2,073
Automobiles	1,250	1,212
Capitalized software	1,143	1,143
	5,951	5,958
Less accumulated depreciation and amortization	(4,981)	(4,903)
<b>Property and Equipment, Net</b>	<b>\$ 970</b>	<b>\$ 1,055</b>

As of September 30, 2024 and 2023, \$129,000 and \$163,000 respectively, of property and equipment was not yet placed in service and no depreciation or amortization had been recognized on these items.

#### Note 7 - Pension Plans and Post-Retirement Benefits

The Foundation provides a defined contribution retirement plan for eligible U.S. employees paid by the Foundation under the provisions of Section 403(b) of the IRC. The Teachers Insurance and Annuity Association/College Retirement Equities Fund (TIAA/CREF) is the issuer of the 403(b) plan's annuity contracts and custodian of the plan. Employees are eligible to make salary deferral contributions to the 403(b) plan on their date of hire. Employees are eligible to receive discretionary employer contributions when certain requirements have been met. The Foundation's contributions to the 403(b) plan totaled \$1.48 million and \$1.51 million for the years ended September 30, 2024 and 2023, respectively, and were based on a percentage of salary expense taking into account the start date of the employee.

The Foundation sponsors an unqualified 457(b) deferred compensation plan that allows eligible employees to defer a portion of their compensation. Participant accounts, together with accumulated earnings, are 100% vested upon a participant's contribution. The Foundation does not make contributions to this plan.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

#### Note 7 - Continued

The Foundation also provides various defined contribution retirement plans for its local employees at the Asian and Pacific country offices. The plans vary by country with the majority of contributions based on a percentage of salary expense. The total contributions made by the Foundation to these plans totaled \$1,291,000 and \$1,097,000 for the years ended September 30, 2024 and 2023, respectively.

In addition to the defined contribution retirement plans, the Foundation provides certain health care and life insurance benefits to retired U.S. employees and their dependents (the Plan). Pension funding requirements are computed by an actuary and are subject to certain actuarial assumptions regarding discount rates and mortality rates. The benefits are computed based on the accrued annual benefit stipulated in the Plan document.

Unrecognized net gain, included as a deduction from net assets without donor restrictions, for the years ended September 30, 2024 and 2023, totaled \$76,000 and \$116,000 respectively. The gains are being amortized over the average future lifetime of covered retirees.

Assumptions used by the actuary in accounting for the above Plan were as follows for the years ended September 30:

	<u>2024</u>	<u>2023</u>
Medical cost increases (trends) for-		
Medical benefits	5.0%	5.0%
Prescription drug coverage	5.0%	5.0%
Dental benefits	4.0%	4.0%
Subsequent year rate of increase-		
Medical benefits	0.0%	0.0%
Prescription drug coverage	0.0%	0.0%
Weighted average discount rate used in determining the accumulated postretirement benefit obligation	5.36%	4.81%

The Foundation expects to make contributions to the Plan as benefit payments are required. Projected benefit payments are expected to be paid as follows:

For the Year Ending September 30,	<u>In Thousands</u>
2025	\$ 27
2026	\$ 23
2027	\$ 19
2028	\$ 15
2029	\$ 12
Succeeding 5 years	\$ 30

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 8 - Net Assets Without Donor Restrictions

Net assets without donor restrictions consisted of the following at September 30:

	In Thousands	
	2024	2023
Undesignated	\$ 18,173	\$ 13,635
Board designated for long-term investment	6,159	8,294
Board designated for Indonesia operations	35	35
<b>Total Net Assets Without Donor Restrictions</b>	<b>\$ 24,367</b>	<b>\$ 21,964</b>

Net assets designated for long-term investment represent the Foundation's operating reserve and funds available for future activities and initiatives. Management does not expect to utilize these funds in the near term; therefore, the reserve is held in an investment portfolio that can be liquidated as needed. Management allocates approximately 5% of the reserve balance each year to be available for operations.

#### Note 9 - Net Assets With Donor Restrictions

Net assets with donor restrictions were available for the following purposes at September 30:

	In Thousands	
	2024	2023
Subject to expenditure for specific purpose or passage of time-		
Books for Asia	\$ -	\$ 2,097
Restricted purpose projects	4,682	3,623
Accumulated unappropriated endowment earnings to be used for programs and scholarships	2,203	1,476
Beneficial interest in remainder trust	261	227
	7,146	7,423
Endowments - donor restricted in perpetuity	6,450	6,224
<b>Total Net Assets With Donor Restrictions</b>	<b>\$ 13,596</b>	<b>\$ 13,647</b>

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 9 - Continued

Net assets were released from restriction for program purposes met as specified by donors as follows during the years ended September 30:

	In Thousands	
	2024	2023
Books for Asia	\$ 2,111	\$ 7,271
Restricted purpose projects	717	12,269
Programs and scholarships	258	
<b>Total Net Assets With Donor Restrictions Released</b>	<b>\$ 3,086</b>	<b>\$ 19,540</b>

#### Note 10 - Endowments

The Foundation's net assets restricted in perpetuity consist of eight individual and one general donor-restricted endowment funds established for a variety of purposes. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Uniform Prudent Management of Institutional Funds Act (UPMIFA) has been adopted by the State of California. The Board of Trustees of the Foundation has reviewed UPMIFA and, having considered its rights and obligations thereunder, has determined that it is desirable to preserve, on a long-term basis, the fair value of original gifts as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this determination, the Foundation classifies as net assets restricted in perpetuity within the net assets with donor restrictions classification (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets restricted in perpetuity is classified in net assets with donor restrictions until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers:

- The duration and preservation of the endowment fund;
- The purposes of the Foundation and the endowment fund;
- General economic conditions;
- The possible effect of inflation or deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of the Foundation; and
- The investment policies of the Foundation.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

#### Note 10 - Continued

Changes in donor-restricted endowment net assets were as follows for the years ended September 30:

	In Thousands		
	Subject to Appropriation	Restricted in Perpetuity	Total
Endowment net assets, October 1, 2022	\$ 817	\$ 4,335	\$ 5,152
Endowment investment return, net	835		835
Contributions to endowments		1,889	1,889
Appropriation of endowment for expenditure	(176)		(176)
<b>Endowment Net Assets, September 30, 2023</b>	<b>1,476</b>	<b>6,224</b>	<b>7,700</b>
Endowment investment return, net	985		985
Contributions to endowments		226	226
Appropriation of endowment for expenditure	(258)		(258)
<b>Endowment Net Assets, September 30, 2024</b>	<b>\$ 2,203</b>	<b>\$ 6,450</b>	<b>\$ 8,653</b>

**Funds With Deficiencies** - From time to time, the fair value of investments associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. When such deficiencies occur, spending from the endowment fund continues in accordance with the Foundation's spending policy. There were no such deficiencies at September 30, 2024 and 2023.

**Return Objectives and Risk Parameters** - The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets included those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results while assuming a moderate level of investment risk. The Foundation currently expects its endowment funds, over time, to provide an average rate of return of approximately 5.50%. Actual returns in any given year may vary from this amount.

**Strategies Employed for Achieving Objectives** - To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.



## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

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#### Note 10 - Continued

**Spending Policy and How the Investment Objectives Relate to the Spending Policy** - The Foundation has a policy of appropriating for distribution each year 5% of its perpetually restricted endowment fund's weighted-average fair value over the prior 20 quarters at June 30. The valuation takes place three months before the start of the next fiscal year. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation currently expects the current spending policy to allow its endowment to earn an average of 5.50%. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

The earnings on the donor-restricted endowments are to be used for general support to the Foundation as well as to support fellowships in conflict resolution, the Washington, D.C. Public Affairs program, advancing human rights, student internships and scholarships.

#### Note 11 - Operating Leases

The Foundation leases certain office, equipment and warehouse facilities in the United States and other countries in which it works throughout Asia. The various operating leases expire from 2023 through 2033. The leases include payments for common area maintenance, utilities, and taxes that are considered variable lease payments and are excluded from determining the lease liability.

Future minimum payments required under operating leases were as follows at September 30, 2024:

For the Year Ending as of September 30,	<u>In Thousands</u>
2025	\$ 1,837
2026	1,149
2027	370
2028	217
2029	180
Thereafter	<u>561</u>
Total undiscounted cash flows	4,314
Less present value discount	<u>(359)</u>
<b>Total Lease Liabilities</b>	<b><u>\$ 3,955</u></b>

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

#### Note 11 - Continued

The components of lease expense for the year ended September 30, 2024 and 2023 are as follows:

	In Thousands	
	2024	2023
Operating lease cost	\$ 2,459	\$ 2,357
Variable lease cost	197	176
Short-term and other lease costs	82	452
<b>Total Leasing Expense</b>	<b>\$ 2,738</b>	<b>\$ 2,985</b>

Supplemental cash flow information related to leases as of September 30, 2024 and 2023 are as follows:

	In Thousands	
	2024	2023
Cash paid for amounts included in the measurement of lease liabilities- Operating cash flows from operating leases	\$ 2,195	\$ 2,308
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 1,087	\$ 6,403
Weighted-average remaining lease term - operating lease	4 years	3 years
Weighted-average discount rate - operating lease	5%	6%

#### Note 12 - Commitments and Contingencies

**Termination Rights** - The Foundation is liable for accumulated termination rights of employees working overseas in certain countries. The Foundation's policy is to accrue termination rights when local law mandates that payment be made on separation irrespective of the specific circumstances. Accrued termination rights totaled \$4.64 million and \$4.04 million at September 30, 2024 and 2023, respectively, and are included in accounts payable and accrued expenses on the statements of financial position.

**Awards** - Under the terms and conditions of award agreements with the Foundation's funders, support funds not spent in accordance with the intent of the agreements may be recovered by the funder. In the opinion of management, adequate provision has been made in the accompanying financial statements for any funds that may be recovered by or are not recoverable from the Foundation's funders.

The Foundation receives funds that are subject to audits by the funders. In the opinion of management, the Foundation's liability, if any, resulting from such claims will not materially affect the Foundation's financial position or its results of activities.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023

#### Note 12 - Continued

**Conditional Grants** - Commitments due by the Foundation under grant agreements to subrecipients for services not yet provided totaled \$29.29 million and \$17.77 million as of September 30, 2024 and 2023, respectively.

**Contingencies** - Lawsuits and claims are filed from time to time against the Foundation in the ordinary course of operations. Management does not believe that any outstanding matters will have a material adverse impact on the financial statements.

#### Note 13 - Related Party Transactions

Contributions and pledge payments received from the Foundation's Board of Trustees totaled approximately \$437,000 and \$1,526,000 for the years ended September 30, 2024 and 2023, respectively.

#### Note 14 - Liquidity and Availability of Financial Assets

As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Foundation invests cash in excess of daily requirements in short-term investments. In general, funds subject to expenditure for specific purposes are available for use when received subject to restrictions placed by donors. Board designated funds may be made available for use at the Board's discretion.

The Foundation's financial assets available to meet general expenditures within one year of the statements of financial position are as follows at September 30:

	In Thousands	
	2024	2023
Cash and cash equivalents	\$ 20,435	\$ 35,062
Accounts receivable, net	14,438	14,565
Pledges receivable, net	1,224	1,357
Investments	47,104	27,097
	83,201	78,081
Total financial assets net cash provided (used) by operating activities-		
Contractual and donor-imposed restrictions:		
Pledges due in two to five years, net	(535)	(1,064)
Deferred support beyond one year	(14,810)	(16,244)
Restricted purpose projects	(4,681)	(3,623)
Restricted for programs and scholarships	(2,203)	(1,078)
Beneficial interest in remainder trust	(261)	(227)
Restricted in perpetuity	(6,450)	(6,622)
Board designated for long-term investment	(6,159)	(8,294)
<b>Financial Assets Available to Meet General Expenditures Within One Year</b>	<b>\$ 48,102</b>	<b>\$ 40,929</b>

## **THE ASIA FOUNDATION AND SUBSIDIARY**

### **Notes to Consolidated Financial Statements For the Years Ended September 30, 2024 and 2023**

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#### **Note 15 - New Zealand Ministry of Foreign Affairs and Trade Revenue and Expense**

In accordance with the agreement between the New Zealand Ministry of Foreign Affairs and Trade (MFAT) for the Amplifying Women's Peace and Security Actions in ASEAN program (AMPLIFY), AMPLIFY revenue and expenses were subjected to the auditing procedures applied in the audit of the financial statements of the Foundation. Expenditures under this program totaled \$324,389 for the year ended September 30, 2024, and are reflected in the schedule of expenditures of nonfederal awards, presented as a supplementary schedule to the financial statements on page 32. Revenue for AMPLIFY is recognized as related allowable project costs are incurred and is included in government, bilateral and multilateral institutions revenue in the statements of activities and changes in net assets. Management assesses the satisfactory performance of procedures and internal controls to mitigate risks to which the Foundation would be exposed in administering the contributions.

#### **Note 16 - Subsequent Events**

The Foundation has evaluated subsequent events through January 23, 2025, the date on which the financial statements were available to be issued and has determined that no adjustments are necessary to the amounts reported in the accompanying financial statements, nor have any events occurred, the nature of which would require disclosure.

## **SUPPLEMENTARY INFORMATION**

## THE ASIA FOUNDATION AND SUBSIDIARY

### Schedule of Expenditures of Nonfederal Bilateral and Multilateral Awards For the Year Ended September 30, 2024

Nonfederal Grantor/Program Title	Country	Award Number	Expenditures
<b>Multilateral Awards:</b>			
British Council - Sri Lanka- Supporting Effective Dispute Resolution in Sri Lanka	Sri Lanka		\$ 413,034
Total British Council - Sri Lanka			413,034
European Union- Justice Sector Responsibility and Accountability to Redress SGBV Inside Justice: Empowering human rights defenders in addressing domestic violence against women in Sri Lanka Democratic Perception Study 2023	Sri Lanka Sri Lanka Bangladesh	EIDHR/2017/389-234 NDICI HR INTPA/2022/441-152 NDICI/2023/444-669/PC-30302	(2,901) 222,707 279,416
Total European Union			499,222
The World Bank- Advancing social accountability in climate actions in Cambodia Ecological Fiscal Transfers: Stock take and Lessons Learned Local Development Support Project (LDSP)	Cambodia Indonesia Sri Lanka	7212645 7212980 7213175	32,693 32,214 58,126
Total The World Bank			123,033
United Nations Development Programme- Conduct a Social Innovation Programme through Design Thinking Exercises Strengthening Alternative Dispute Resolution Mechanisms Support to Effective and Responsive Institutions Project (SERIP) Project	Sri Lanka Sri Lanka Myanmar	CNT/RFP/CDLG/2021/79 TAF/J U RE / 1 29929 / 001 2021/UNDP-MMR/CONT/040	43,357 269 343,203
Total United Nations Development Programme			386,829
United Nations Children's Fund- Enhancing Child Protection System to Keep Filipino Children Safe Online Enhancing Child Protection System to Keep Filipino Children Safe Online Program to Enhance Leadership & Gender Equality	Philippines Philippines Cambodia	PHI/PCA201946 PHI/PCA2024175 43338470	185,574 69,640 43,859
Total United Nations Children's Fund			299,073
United Nations Educational Programme- Hooked on Peace - UNESCO Hooked on Peace - UNESCO	Bangladesh Bangladesh	4500469419   450048j092 4500510172	21,741 13,463
Total United Nations Educational Programme			35,204
<b>Total Multilateral Awards</b>			<b>1,756,395</b>
<b>Bilateral Awards:</b>			
Australian Broadcasting Company- Timor-Leste Media Development Program	Timor - Leste		38,771
Total Australian Broadcasting Company			38,771
Abt Associates Pty LTD- Strengthening Subnational Governance (SSG) Inception Phase	Sri Lanka	AC48800/TAF/1	760,446
Total ABT Associates Pty LTD			760,446
ARUP- FCDO/Palladium PACT Climate Change Phase 2	Vietnam	302745-00-SCT_6727_140824	1,990
Total ARUP			1,990
Australian Department of Foreign Affairs and Trade (AusDFAT, formerly AusAID)- Ending Violence Against Women in Timor-Leste Institutionalizing the Survey of the Afghan People Coalitions for Change Program Phase 2	Timor - Leste Afghanistan Philippines	69943 73472 74632	3,808 1,980 1,818,956

See independent auditor's report.

## THE ASIA FOUNDATION AND SUBSIDIARY

### Schedule of Expenditures of Nonfederal Bilateral and Multilateral Awards (Continued) For the Year Ended September 30, 2024

Nonfederal Grantor/Program Title	Country	Award Number	Expenditures
<b>Bilateral Awards (Continued):</b>			
Strengthening the Australia-ASEAN Partnership: Regional Capacity Building and Policy Dialogues	Thailand	72580/23	1,363,418
DFAT-TAF Partnership - Responding to Change:			
Supporting Australian Engagement in the Indo-Pacific	Programs Admin	72281/21 72580	165
AMIC Program Initiative: Support for Australian Engagement in Malaysia and Thailand	Programs Admin	72580/31	17,359
Reclaiming Civic Space to Promote Democratic Resilience	Indonesia	76581	27,129
AG Survey 2021-2025	Afghanistan	76700 CR 31958	(3,470)
Better Economic Decision-making in Lao PDR - Australia Mekong Partnership Economic Governance	Laos	72580/36	488,731
Australia Thailand Economic Resilience Partnership (ATERP)	Thailand	72580/37	360,563
Mekong Australia Partnership for Infrastructure Development Safeguards	Thailand	72580/38	1,153,901
COVID-19 Emergency Response for Nepal (Education Support Program)	Nepal	76986	(3,111)
Supporting Lao PDR Preparations for ASEAN Chair	Laos	77315	53,305
Waypoints: Navigating Civil Maritime Security Reform	Philippines	77289	626,429
PROTECT: Prevention of Violent Extremism Through Empowered Courts	Philippines	77378	194,153
SNGP II	Nepal	77510	3,446,324
Inside Mediation, Counter Violent Extremism, and Conflict Transformation			
Building Bridges in Thailand's far South	Thailand	2022-12-TAF-Thailand	107,250
Prevention of Human Trafficking through Strengthened Legislation	Nepal	77694	144,945
Nabilan (Ending Violence Against Women and Children) Phase III	Timor - Leste	77752	3,237,844
The Australia-Malaysia Reform Partnership	Malaysia	IN0069	426,703
Political Economy Analysis Training	Programs Thailand	72580/41	112,551
DFAT - Flash Survey 2022-23	Afghanistan	CR 31958 76700	2,869
DFAT-TAF Partnership - Supporting Australia's contribution to a stable and prosperous Indo-Pacific	Programs	72580/1	348,352
National Survey of Lao views of Australia, the region and key contemporary issues	Laos		10,955
Communities of Inclusion and Resilience through Collaborative Local Engagement (CIRCLE)	Philippines	77885	(2)
Scoping study about foreign direct investment (FDI) in the Mekong region	Malaysia	23/996#9	4,856
Formal Name: Reclaiming Civic Space to Promote Democratic Resilience Phase 2	Indonesia	78208	574,718
Ponlok Chomnes II: Data and Dialogue for Development in Cambodia	Cambodia	72580/45	1,450,221
Impact Evaluation of Bolsa da Mae - Jerasaun Foun (Bdm JF)	Timor - Leste	72580/46	576,857
Study on the Ayeyawady-Chao Phraya-Mekong Economic Cooperation Strategy (ACMECS)	Thailand	72580/44	71,588
ASEAN-Australia High-Level Dialogue on Climate Change and Energy Transition in 2023	Thailand	72580/47	18,457
Cyber Security Training to MoTC's staff	Laos		59,533
ASEAN Green Jobs Forum	Malaysia	72580/50	261,016
Accelerate Women's Economic Participation for Peace and Prosperity in the Bangsamoro	Philippines	78661	248,932
ASEAN-Australia Indo-Pacific Workshop on the Use of			
Technology for Sustainable Aquaculture in Bali	Thailand	72580/48	171,939
Weaving emerging and active voices for peace and stability in the Bangsamoro	Philippines	78849/1	526,572
Realizing Efficient Governance and Streamlined Reforms in Education	Philippines	78849/2	86,776
A Study on Foreign Investment in the Mekong: Challenges and Opportunities to Attracting Quality FDI	Malaysia	EDRMS 24/6416#3	151,275
National Prevalence and Preparation Study on Gender-Based Violence in Timor Leste	Timor - Leste	78849	109,071
Collaboration for Rights Enhancement	Philippines	78849/3	49,623
Delivery of Thai-Australian 1.5 Track Dialogue on Economic Security	Thailand	24/129	3,962
Assessment on the current state of the Energy Sector in Lao			
PDR and Research for the National Assembly of Lao PDR on Land, Hydropower, and Tourism Policy	Laos	78849/5	23,049
DFAT TAF Political Economy Analysis (PEA) Training	Programs Thailand	78849/6	16,296
Coalitions for Change Program Phase 3	Philippines	79767	390,352
Supporting the ASEAN Women Leaders' Summit and Building a More Inclusive and Resilient			
Cyber Space	Laos	78849/8	95,304
Women's Climate Resilience (WCR)	Mongolia	78849/7	31,165
Total Australian Department of Foreign Affairs and Trade (AusDFAT, formerly AusAID)			18,862,669
Australia-Korea Foundation-			
2023 AUS-KO-US Trilateral	Korea, South		(9,900)
Total Australia-Korea Foundation			(9,900)
British Embassy-			
AG Survey 2016-2021	Afghanistan	300041	(6,484)
Total British Embassy			(6,484)
Canadian DFATD-			
An Effective Basis For Peace Support In Myanmar Peace			
And Stabilization Operations Program	Programs Thailand	PSOP 21-063	67,432
Total Canadian DFATD			67,432

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### Schedule of Expenditures of Nonfederal Bilateral and Multilateral Awards (Continued) For the Year Ended September 30, 2024

Nonfederal Grantor/Program Title	Country	Award Number	Expenditures
<b>Bilateral Awards (Continued):</b>			
Cowater International Inc- Cambodian Australia Partnership for Resilient Economic Development (CAPRED)	Cambodia	CAP24-G028	154,043
Total Cowater International Inc			154,043
Deakin University- Support Australian War College Academic Services	Programs Thailand		4,965
Total Deakin University			4,965
Department of Foreign Affairs- The 3rd ASEAN Women Leaders' Summit: Strengthening Care Economy and Resilience Towards ASEAN Community Post-2025 and side events	Programs Thailand		22,267
Total Department of Foreign Affairs			22,267
Department of International Development- Research Border Conflicts	Programs Thailand	300100	1,967,341
Total Department of International Development			1,967,341
DT Global Asia Pacific- Implementation of SASUKAT Strengthening the Timor-Leste Knowledge Sector Implementation of SASUKAT Strengthening the Timor-Leste Knowledge Sector 2 ASEAN Scholars Leadership Program (ASLP)/2nd Leadership Intensive Residential Retreat Women Leading and Influencing: LeadershipConnect 2024	Timor - Leste Timor - Leste Thailand Pacific Islands	AC49900/TAF/1 AC49900/TAF/2 AC7410\ASLP\TAF\1 AC47410WLITAF	5,123 262,687 13,315 9,432
Total DT Global Asia Pacific			290,557
DT Global Australia- Implementation of Accelerating Prison Reform Agenda by Promoting Restorative Justice (RJ) and Alternative Sentences to Imprisonment under DFAT - AIPJ2	Indonesia	AC46900/AIPJ2/TAF/GA/89-05- 202	598,726
Total DT Global Australia			598,726
Deutsche Gesellschaft fur Internationale Zusammenarbeit- Institutionalizing the Survey of the Afghan People 2016-2021 Institutionalizing the Survey of the Afghan People 2016-2021 Cofinancing SAP 2019-2020 Monitoring, evaluation and communication I, here: Cofinancing the Flash Survey 2020 Monitoring, evaluation and communication I, here: Cofinancing the Flash Survey 2021 Reuse, Reuse, Recycle to Protect the Marine Environment and Coral Reefs	Afghanistan Afghanistan Afghanistan Afghanistan Afghanistan Afghanistan Cambodia	81205027 81213630 CR 31958 81243442 CR 31958 81261455 CR 31958 81273134 CR 31958 81276865 / 81273455	(8,513) (808) 8,675 (10,260) (131) 525,411
Total Deutsche Gesellschaft fur Internationale Zusammenarbeit			514,374
Ernst & Young- South East Asia Infrastructure and Economic Governance Facility (SEAEGIF): P4i Mission to Timor Leste Partnerships for Infrastructure (P4i)	Timor - Leste Prgorams San Francisco	E&Y Prime Contract#: 76501 E&Y Prime Contract#: 76501	1,989,225 14
Total Ernst & Young			1,989,239
UK Foreign, Commonwealth and Development Office (UK FCDO)- Data for Development Program Phase 2 B-CAPP/ PERI6 Activate Bangsamoro 3 UK PACT Project BRIDGE SETAPAK 4: Improving Fore Supporting Lumbini Province 2nd Periodic Plan (DIAL) Enhancing Gender Outcomes through Social Services Systems Strengthening (Samartha) UK-ASEAN Peace and Reconciliation Capacity Strengthening Partnership Phase 1 Magna Carta - RightsLens Human Rights Capacity Building Timor-Leste Building Resilience and Inclusion through Democratic Governance and Engagements (BRIDGE) in the Bangsamoro Phase II Activate Bangsamoro Phase IV: Promoting Active Citizen Engagement with the BARMM Parliament Promoting Equalities Regional Programme (PEP-Regional)	Nepal Bangladesh Philippines Vietnam Philippines Indonesia Nepal Nepal Programs Thailand Timor - Leste  Philippines  Philippines Laos	DFID 203385-103 FCDO203385-106 301120-401 CR 32678 Amendment No.1/2023 GFS3\27 301106-402 400128-901 301596-401   CR 32678 & 32739 301533-448	1,760,620 1,729,524 309,869 216,701 119,770 2,923,546 133,638 336,589 6,040 19,154  117,208  338,046 38,919
Total UK FCDO			8,049,624

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## THE ASIA FOUNDATION AND SUBSIDIARY

### Schedule of Expenditures of Nonfederal Bilateral and Multilateral Awards (Continued) For the Year Ended September 30, 2024

Nonfederal Grantor/Program Title	Country	Award Number	Expenditures
<b>Bilateral Awards (Continued):</b>			
Global Affairs Canada-			
Women's Voice and Leadership - Sri Lanka	Sri Lanka		
		PO 7398950 Proj Num P002677	334,738
Women's Voice and Leadership - Afghanistan	Afghanistan		
		PO 7400726; Prj Num: P002744	14,232
Women's Economic Empowerment	Mongolia	P006469 PO 7418774	288,525
Strengthening Social Cohesion in Sri Lanka	Sri Lanka	20-051	143,035
Addressing Unpaid Care Work In Sri Lanka Project	Sri Lanka	Project P013663   PO 7457215	148,359
Total Global Affairs Canada			928,889
International Development Research-			
Regional Study on Impacts of the Fourth Industrial Revolution (4IR) on marginalized and vulnerable groups	Thailand	110120-001	48,911
Researching Asian Information Disorder and Responses	Programs Thailand	110351-001	107,284
Workshop on IDRC Support to ASEAN on Research for Development	Thailand	110438-002	171
Total International Development Research			156,366
International IDEA-			
Sahakarya Pilot	Korea, South		367,691
Total International IDEA			367,691
Korea International Development Corporation Centre-			
ODA Project Implementing Organization Youth Internship	Korea, South		30,608
Total Korea International Development Corporation Centre			30,608
Minister Foreign Trade Development-			
Supporting Economic Participation and Entrepreneurship for Women with Disabilities in China	China	4000005698	25,363
Total Minister Foreign Trade Development			25,363
Ministry of Gender Equality-			
2023 Prevention of Violence Against Women (VAW) in Mongolia	Korea, South		12,763
Total Ministry of Gender Equality			12,763
Multiple Funders-			
Institutionalizing the Survey of the Afghan People 2016-2021	Afghanistan	31959 31960 31961	(28,414)
Agile Research Facility	Myanmar	DAI/FCDO & SDC	289,416
Total Multiple Funders			261,002
Netherlands Embassy, Jaka-			
Enhancing Religious Freedom Protection and Human Rights	Indonesia	4000002072	55,373
Total Netherlands Embassy, Jaka			55,373
New Zealand Embassy-			
Timor-Leste Tourism Development Activity Phase 2 (2019-2024)	Timor - Leste	File Ref: WPG-0101849	535,035
Promoting the Transparent and Accountable Management of Local Fund in Cambodia	Cambodia	WPG-0102266; DOC-4062782	902,270
LAO: Legislative Development Support to the Institute of Legislative Studies	Laos	WFG-0102243;DOC-4062530	459,155
Total New Zealand Embassy			1,896,460
New Zealand Ministry of Foreign Affairs-			
BERDAYA: Improving Access to Legal and Social Services for Women in Papua	Indonesia	ACT-0102414; WPG-0103286-DOC-4	540,762
PASK - Programa Apoio Seguransa Komunitade	Timor - Leste	Ref WPG-0103027-DOC-4093073	1,234,254
Design of Strengthening Women, Peace and Security in ASEAN	Thailand	WPG-0104062-DOC-4141329	56,945
AMPLIFY: Amplifying Women's Peace and Security Actions in ASEAN	Thailand	ACT-0103743	324,389
Total New Zealand Ministry of Foreign Affairs			2,156,350

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### Schedule of Expenditures of Nonfederal Bilateral and Multilateral Awards (Continued) For the Year Ended September 30, 2024

Nonfederal Grantor/Program Title	Country	Award Number	Expenditures
<b>Bilateral Awards (Continued):</b>			
Swiss Agency for Development and Cooperation-			
Survey of the Nepali People (SNP) 2022	Nepal	81074411	(587)
Context analyses of the wider Mekong Region	Thailand	81081249	20,510
Total Swiss Agency for Development and Cooperation			19,923
Tetra Tech-			
Support to the Proposed Revised Rules of Criminal Procedure and Unified Legal Aid Services	Philippines		182,403
Operations Manual Development, Aus4ASEAN	Thailand	TAF-CY2024-WO001	9,697
ASEAN Energy Sector - Political Economy Analysis	Philippines	TAF-CY2024-WO002	5,716
Total Tetra Tech			197,816
<b>Total Bilateral Awards</b>			<b>39,414,664</b>
<b>Total Multilateral and Bilateral Awards</b>			<b>\$ 41,171,059</b>

### Note to the Schedule of Expenditures of Nonfederal Bilateral and Multilateral Awards

The schedule of expenditures of nonfederal bilateral and multilateral awards (the Schedule) was prepared on the accrual basis of accounting. Negative amounts shown on the Schedule represent adjustments or credits made in the normal course of operations to amounts reported as expenditures in prior years.

Funds from certain nonfederal grantors are classified as bilateral awards, as the funding received originated from other governments as reflected in the award agreements with the Foundation.